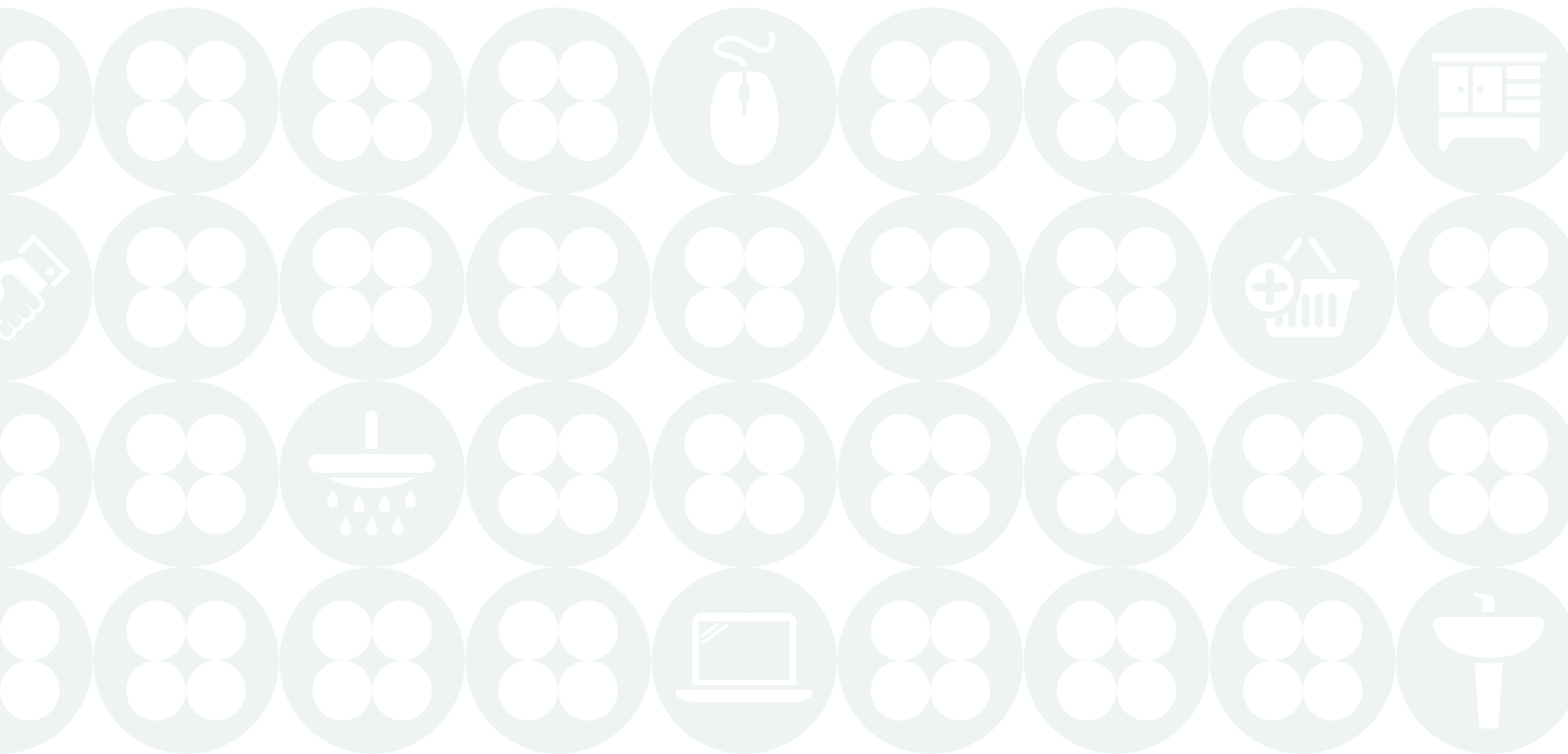
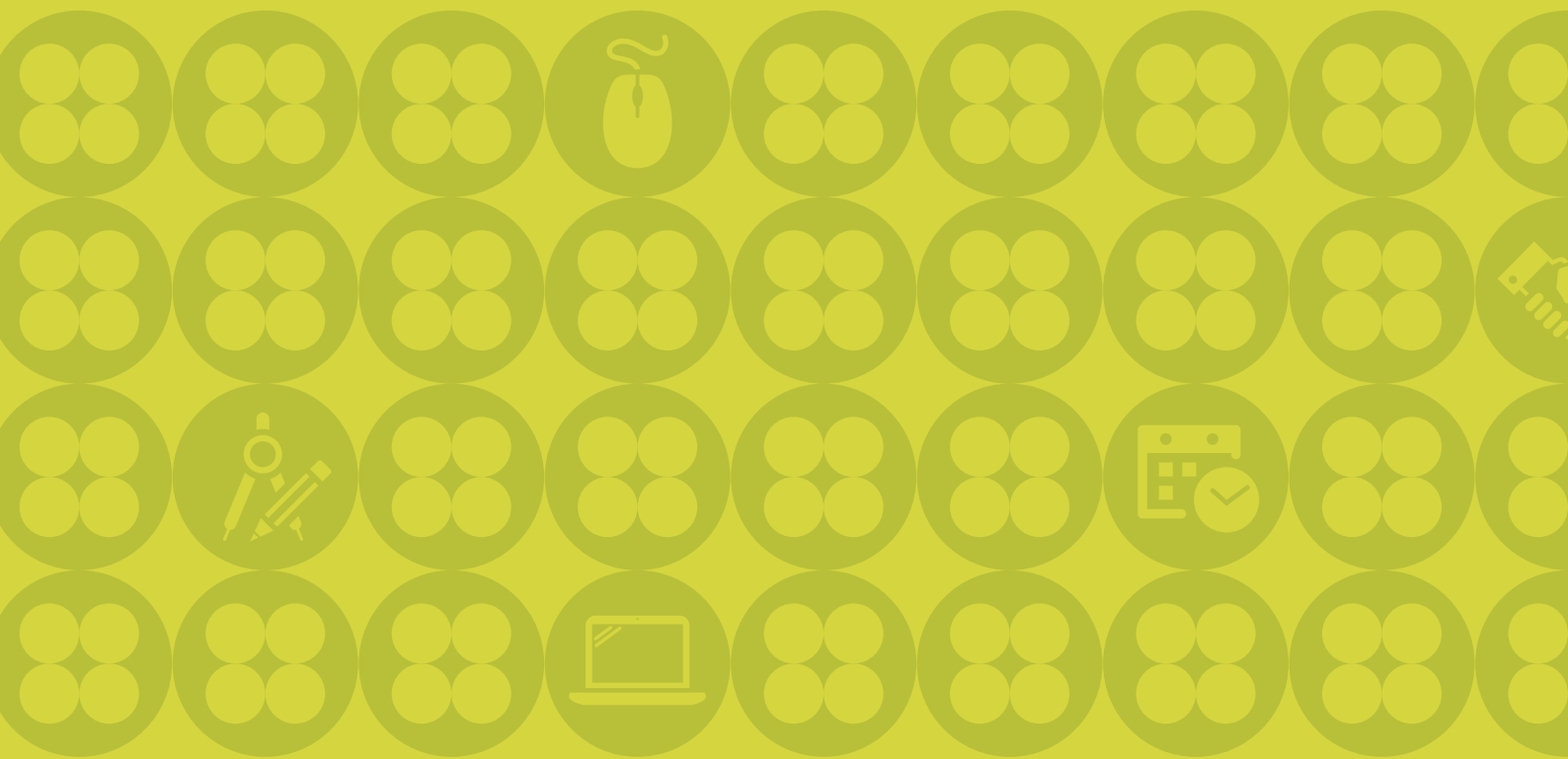


••KBBConnect
••KBBSmart
••KBBLink

••SMART
systems



Integrated business solutions
and services for the KBB industry





Smart Systems specialise in the development of the best business management solutions for retail and manufacturing companies involved in the design and installation of kitchens, bathrooms, bedrooms and home offices.

Drawing upon years of experience in the KBB industry, our solutions and services give you the enhanced functionality you need to run your KBB business more efficiently, every day.

Smart Systems strive to push the boundaries – our focus is to deliver exceptional value by providing systems that save our customers time and money. By taking a partnership approach we help you to increase your productivity and profitability. We're there for you when you need help too; our customers consistently rate our support service highly for responsiveness, availability, quality, experience and outcomes.



Work faster and smarter. Our online quoting, ordering and project management services provide real-time pricing data direct from KBB suppliers.

KBBConnect has evolved beyond its roots as a quoting and ordering tool. Delivered as an online service, it offers unparalleled real-time access to live pricelist data. New tools provide enhanced functionality – incorporating financial processing, goods management, remedial tracking and much more – to help run your business even more profitably.

KBBConnect enables you to work faster and smarter at each stage of your projects, from design and quoting, to checking products and ordering, to tracking and payments.

With enhanced functionality and an expanded range of easy to use tools we believe that KBBConnect provides exceptional value.





“In my opinion the Smart Systems team are second to none; their response to requests is immediate, always keen to help and will remotely connect to my computer in an instant to demonstrate the answer to any queries we might have.”

Sean Cafferty – Owner, Atlantis Kitchens

Design & Quoting

- **CAD file transfer**
Import plans from CAD software to create and update quotes, and make the best use of your time.
- **Real-time pricelist data**
Access live pricing, product information and promotions immediately from your computer.
- **Tailored quotations**
Set your margins and client budget to guarantee accurate pricing, profitability and peace of mind.

Products & Ordering

- **Online access**
No special software needed. Use your browser for fast secure access to real-time pricing, quotes, orders and management reports.
- **Automated ordering**
Automatically create and place orders using product details directly from the quotation.
- **Effective project management**
Schedule deliveries and keep track of orders and sales opportunities. Ensure important documents stay with projects.

Tracking & Payment

- **Finance & auditing**
Gain visibility of your cash flow. Create sales invoices, track purchases against estimated costs, allow credit control and export into accounting software.
- **Resolve issues**
Provide excellent customer service with remedial tracking and cost responsibility allocation.
- **'Extra mile' support**
Our customers consistently rate our training and support highly for responsiveness, availability, quality, experience and outcomes.

Bespoke solutions for KBB businesses with unique needs, all built on our cost-effective and flexible business management system technology.

Bespoke solutions at a fraction of the cost

Our flexible business management system technology is tailored to your business by our dedicated team. Improve speed, accuracy, time management and profit – without the costs or challenges of creating your own software from scratch.

Simple systems that work like you do

Because KBBSmart is designed around the tasks and processes that are important to your business, it enables your employees to focus and work even more efficiently. KBBSmart can even be tailored to interface with other software you use regularly.

Empower the entire business

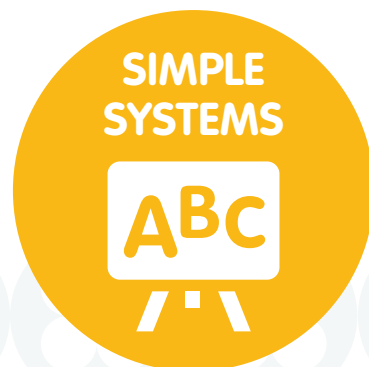
Your KBBSmart solution makes knowledge from key areas of your business visible. From sales and ordering, to installation and warehousing, to accounts and senior management. Identify where profits can be increased, control outstanding balances and streamline operations.

Own an asset that grows with you

By buying a KBBSmart solution, you are investing in a valuable business asset. Unlike packaged software, you own a unique system that can be adapted, as your business needs change.

“KBBSmart is very flexible and so well integrated with other packages, it has been very easy to use.”

Faruk Hussein – Home Interiors of Leicester



The real-time power behind KBBConnect links you to hundreds of suppliers for live pricelists, automated order taking and faster deliveries.

Hundreds of manufacturers and suppliers

It's easy to find the products you are looking for because there are hundreds of KBB suppliers and pricelists available through our KBBConnect and KBBSmart services.

Research related products, fast

The power of the KBBLink system allows manufacturers and suppliers to show you which products and accessories go with others. This makes drawing up a plan for design projects even quicker and easier.

Live pricelists in moments

Unlike other systems, KBBLink puts pricelist information 'live' within moments of the supplier uploading it, with integrated links to the most up-to-date pricing and specifications for your quotes and orders.

Orders go direct to suppliers

As an online system, KBBLink can transform your quotes into orders rapidly, and deliver your order direct to the relevant suppliers and manufacturers. Maximise your efficiency and accuracy, save retailer and supplier processing time and improve your margins.



“Smart Systems have made it easy for us to communicate with our retailers. KBBLink ensures that we are able to inform our retailers of the most up to date information regarding our products in a timely manner.”

Stephanie Matthews – Channel Manager, Kohler UK



Training

Smart Systems' trainers can help you to get the most out of our easy to use solutions. We deliver a wide range of courses with training options to suit all types of learners.

Training seminars

Dedicated seminars delivered at our training centre or at regional centres give you the opportunity to learn with peers in a professional environment. Ask the trainer your own questions and take best practice back to your office.

Web sessions

These sessions are ideal when you have specific topics to cover and don't have the time to attend a full day of training. Workshop Q&As and structured hand-on training on particular subjects are popular choices.

Custom training

A course tailored precisely to your needs. Held at our training centre or your company. We review your daily system use, how your company requires additional help and create a plan that is dedicated to you.

Videos and FAQs

All of our solutions are ready to use straight away, with the help you need included in on-screen FAQs and online training videos. A new user can easily be up and running within a day.



WEB
SESSIONS



CLASSROOM
TRAINING



CUSTOM
TRAINING

Why choose Smart Systems?

We develop business management solutions that give retail and manufacturing companies in the KBB industry the power to streamline their operations and increase profitability.

-  **Designed for KBB businesses**, specifically to meet your needs based on our deep understanding of the industry
-  **Efficient and powerful services** that push the boundaries to improve communication and business effectiveness
-  **At the centre of the industry** we create solutions and services that bring brands, retailers, manufacturers and suppliers together
-  **Continuous development** and innovation in the KBB industry since 1999, and we continue to add valuable features and enhance our services
-  **Passion for working in partnership** with our customers and delivering services that help KBB businesses increase productivity and profitability
-  **Excellent support** that our customers consistently rate highly for responsiveness, availability, quality, experience and outcomes
-  **99.9% service uptime** for reliable, fast and secure access to real-time pricelists, quotes, orders and management reports



A decorative background consisting of a grid of light gray circles. Each circle contains a white icon. The icons include a 2x2 grid of smaller circles, a pencil and compass, and a ruler. The circles are arranged in a pattern that is partially visible on the left and right sides of the page.

Our business solutions
connect the KBB industry
so you can **work faster**
and **smarter**.

● www.smart-systems.co.uk

● 01344 878 110

